



## Case Study

### St Michael's Hospice, Harrogate, North Yorkshire

Marmax Products Ltd have supplied St Michael's Hospice in Harrogate with many items of Outdoor Furniture. The Hospice is situated at the southern edge of Harrogate, overlooking the beautiful Crimple Valley. The lovely gardens surrounding the Hospice itself are laid out to take advantage of the far reaching views. St Michael's uses our seating, tables and planters to furnish two patio areas, which overlook these views. Benches and seating were also used in other quiet corners of the gardens.



Quote by Graham Archer, Chief Executive

"At Saint Michael's Hospice our patients are our first priority and value for money a close second - lets face it as a charity with little Government support, we have to make every penny count. Our patients love sitting in the fresh air on one of our two patios, but many are quite frail and need to rely on good solid furniture to support them. Your products are heavy and rigid - our patients can lean on them for support with confidence. In the

past we have had to replace our cheap garden furniture every two years as a result of either discolouration or mechanical failure, but yours are built to last and after two years, with just the occasional jet-wash they are as good as new - not cheap, but a sound investment. Lastly of course the brown colour means they blend in well with our lovely Yorkshire Stone building, but unlike wood need no maintenance."

Quote by Mike Russell, Facilities Manager

"The recycled plastic products we now have are an ideal choice for a facilities manager, because of the durability and low maintenance benefits. Previous furniture required storing over the winter months and regular varnishing to prevent rot. With the recycled plastic, I have not had to do any of this and it has saved me a great deal of time.

Although the products were initially more expensive to purchase, they will be more cost effective in the long run, as they require little maintenance and last a lot longer than some other materials. An additional benefit is that these products are quite sturdy, which means they don't blow over in windy weather, and they would be hard to steal as they are so heavy."

